



Bioventus Inc.

Investor Presentations – June 2021



Disclaimer

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Use of Estimates

Certain information in this presentation has been obtained from outside sources. While such information is believed to be reliable for the purposes used herein, no representations are made as to the accuracy or completeness thereof and we take no responsibility for such information. Unless otherwise indicated, information contained in this presentation concerning our industry and markets in which we operate is based on information from iData Research, Inc. Management projections, assumptions and estimates of future performance are derived from publicly available information released by independent industry analysts and third-party sources, as well as data from our internal research, and are based on assumptions made by us upon reviewing such data and our knowledge of such industry and markets which we believe to be reasonable. We have not independently verified the accuracy or completeness of the information contained in the industry publications and other publicly available information. These projections, assumptions and estimates are necessarily subject to uncertainty and risk due to a variety of factors.

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The non-GAAP financial measures contained in this presentation (including, without limitation, EBITDA, Adjusted EBITDA and free cash flow) are not GAAP measures of our financial performance or liquidity and should not be considered as alternatives to net income (loss) as a measure of financial performance or cash flows from operations as measures of liquidity, or any other performance measure derived in accordance with GAAP. Adjusted EBITDA should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items. Additionally, EBITDA and Adjusted EBITDA are not intended to be measures of free cash flow for management's discretionary use, as they do not reflect tax payments, debt service requirements, capital expenditures, and certain other cash costs that may recur in the future, including, among other things, cash requirements for working capital needs and cash costs to replace assets being depreciated and amortized. Management compensates for these limitations by relying on our GAAP results in addition to using EBITDA and Adjusted EBITDA supplementally. EBITDA and Adjusted EBITDA are included in this presentation because they are key metrics used by management and our board of managers to assess our financial performance. EBITDA and Adjusted EBITDA are frequently used by securities analysts, investors and other interested parties in their evaluation of the operating performance of companies in industries similar to ours. Our management also uses EBITDA and Adjusted EBITDA for planning purposes, including the preparation of our annual operating budget and financial projections. Our measures of EBITDA and Adjusted EBITDA are not necessarily comparable to similarly titled captions of other companies due to different methods of calculation.

Experienced Leadership Team

Ken Reali, Chief Executive Officer

Former CEO of:



Former Executive of:



Greg Anglum

SVP, Chief Financial Officer



Alessandra Pavesio

SVP, Chief Science Officer



John Nosenzo

SVP, Chief Commercial Officer



Tony D'Adamio

SVP, General Counsel



Leigh Ann Stradford

SVP, Chief HR Officer



Katrina Church

Chief Compliance Officer



Chris Yamamoto

SVP, Business Development & Strategy

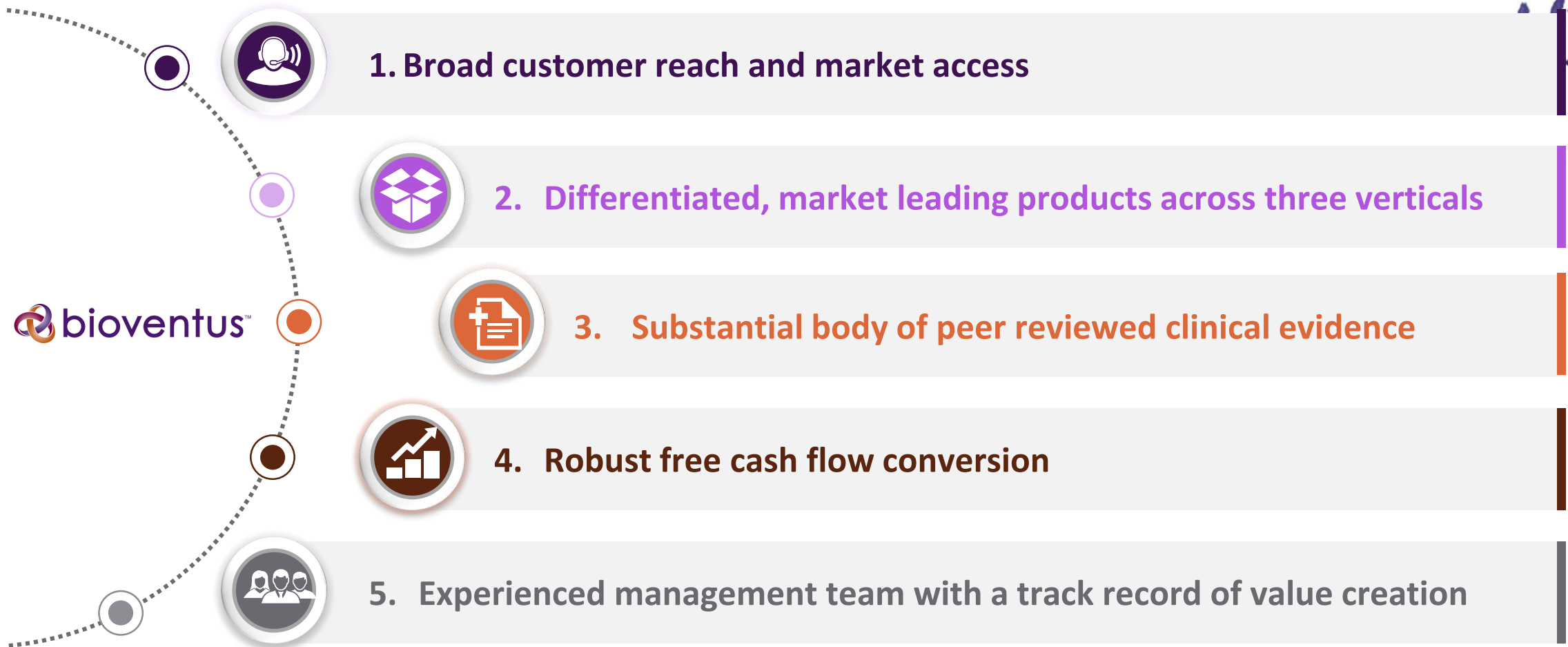


Miguel Beltran-Delgado

SVP, Operations

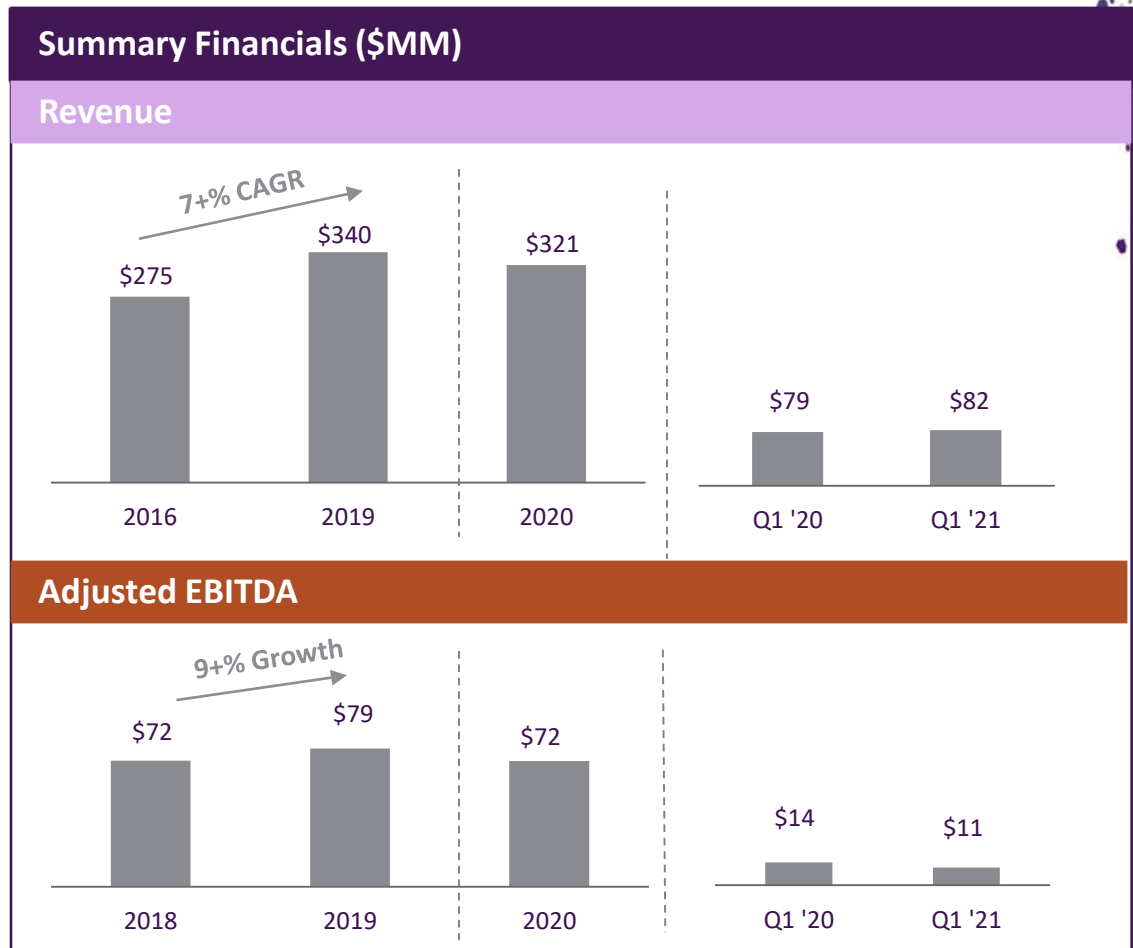


Key Investment Highlights

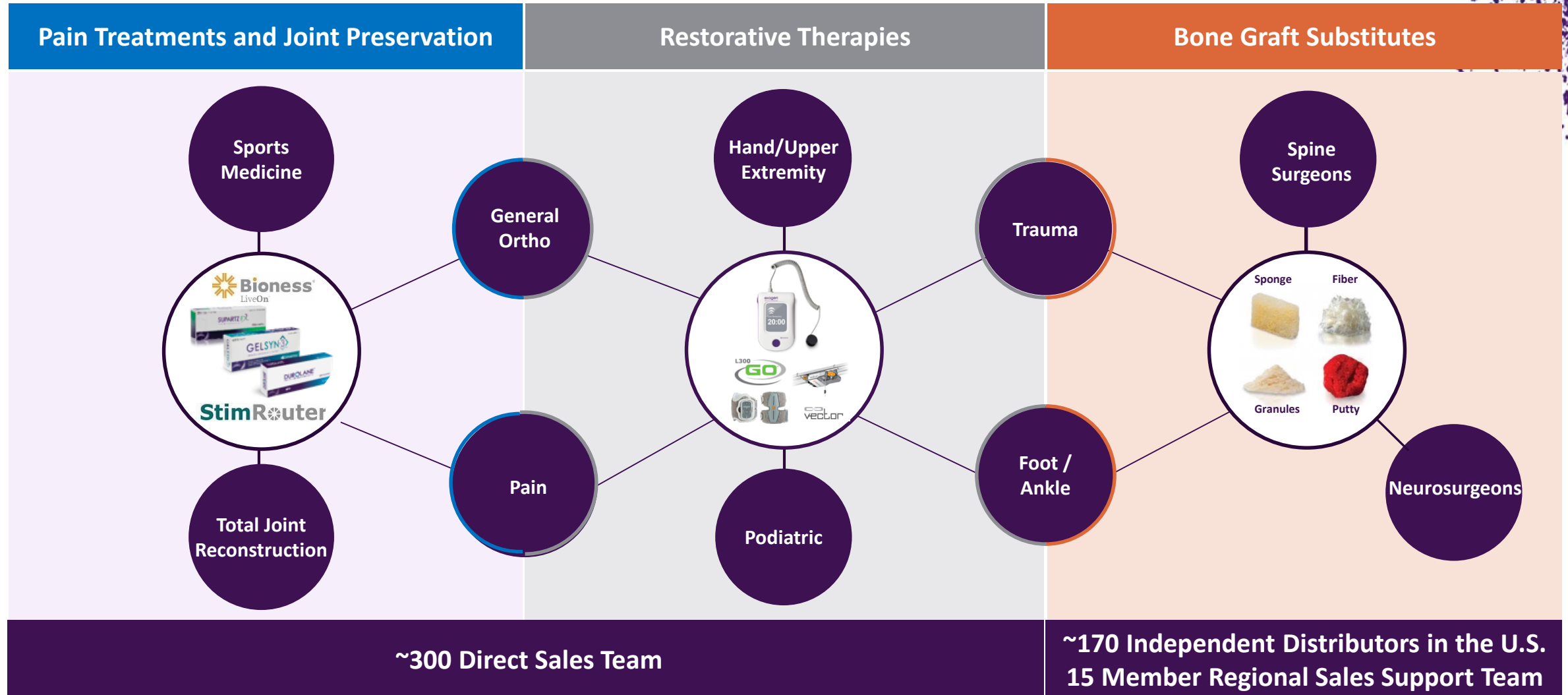


Bioventus At a Glance

- Bioventus offers clinically differentiated, cost efficient, and minimally invasive treatments that engage and enhance the body's natural healing process
 - The only complete portfolio of single, three and five injection HA viscosupplementation therapies
 - Fastest growing participant in the bone graft substitute market
 - Exogen system is the number one prescribed bone healing treatment for long bone fractures by revenue⁽¹⁾
 - 5 FDA approved and commercialized Advanced Rehabilitation devices focused on restoring extremity utilization through Functional Electrical Stimulation (FES).
 - Recognized technology leader in Peripheral Nerve Stimulation (PNS) to treat post surgical pain within high-growth neuromodulation market.
- An estimated \$13BN+ global market opportunity, with compelling industry dynamics and multiple growth drivers



Broad Customer and Market Access



Bioventus Offers *Clinically Differentiated, Cost Efficient, and Minimally Invasive Treatments* That Engage and Enhance the Body's Natural Healing Processes.....

Pain Treatments and Joint Preservation



DUROLANE
hyaluronic acid, stabilized single injection

GELSYN-3
3 injection hyaluronic acid treatment

SUPARTZ FX
sodium hyaluronate



StimRouter

Bone Graft Substitutes

Granules



Putty



Sponge



Fiber



osteoamp
Allogeneic Morphogenetic Proteins

signafuse
Bioactive Bone Graft

interface
Bioactive Bone Graft

cellxtract
Autologous Cell and Bone Marrow Extraction

extractor
Autologous Cell and Bone Marrow Extraction

exponent
Demineralized Bone Matrix

osteo matrix
Biphasic Bone Graft

purebone
Demineralized Cancellous










Restorative Therapies

exogen
ultrasound bone healing system



.....we believe our portfolio of products plays a critical role in supporting the body's own healing mechanisms to heal or eliminate pain

We are the **Fastest Growing** and Now the Second Largest US HA⁽¹⁾ Provider

Products	Market	Growth Strategy
<ul style="list-style-type: none"> ✓ Knee OA pain relief ✓ Complete portfolio offering 1, 3 & 5 injection regimens ✓ Long Term Exclusive Distribution Agreements ✓ Peripheral Nerve Stimulation (PNS) – alternative to Opioids.    	<p>~14MM OA Patients⁽²⁾</p> <p>~\$2BN Global HA Market⁽³⁾</p> <p>#2 Participant in U.S. HA Market⁽³⁾</p> <p>~\$6BN Global PNS Market⁽⁴⁾</p>	<p>Market Expansion:</p> <ul style="list-style-type: none"> • Grow share through access and channel expansion • International growth • Leverage Orthopedic call points for post-surgical pain with PNS <p>New Planned Product Introductions:</p> <ul style="list-style-type: none"> • Placental Tissue Biologic  • Advanced Knee Repair   • Biologic Shoulder Repair  • Implantable nerve stimulation  <p>M&A Opportunities</p> <ul style="list-style-type: none"> • Recent acquisition of Bioness allows for the leverage of our sales force and customer call points in Sports Medicine, Total Joint Reconstruction, Foot/Ankle/Podiatric) to expand the market penetration of Bioness products

Pain Treatments and Joint Preservation: Development and Pipeline

motys

- Placental tissue biologic in development to address knee osteoarthritis.
- Received IND Approval in Q4 2020.
- Began clinical studies in Q1 2021 to pursue a BLA.

CartiHeal Agili-C™

- CartiHeal's Agili-C technology is the only off-the-shelf aragonite scaffold implant designed to address osteochondral defects in the knee
- Potentially unlocks applications for the millions of patients in the global knee cartilage repair market, which we estimate at over \$1.3 billion
- Granted FDA **breakthrough device** designation in Q4'20 for the treatment of certain knee-joint surface lesions
- Option to acquire this technology from CartiHeal upon PMA approval
- Submitted CartiHeal's non-clinical PMA Module in Q1'21 & expects to complete its Modular PMA submission in Q4'21

PROcuff™ Bioimplant

- Exclusive Collaboration Agreement with Harbor to commercialize ProCuff
- Bio-inductive collagen implant for regeneration of tendon tissue in the rotator cuff
- 534,000 rotator cuff injuries surgically repaired in the US in 2020, at least 25% of which are in-scope⁽¹⁾
- Have completed a pilot sheep implantation study
- Expects to submit 510(K) in 2022














TalisMann

- TalisMann is a next generation, less invasive, implantable PNS, offering more localized access to smaller nerve areas, enabling targeted treatment.
- Patent protected Electric Field Conduction (EFC) delivery method, overcoming RF attenuation.
- ~8 million extremity surgeries each year in the US alone ⁽²⁾
- Expects FDA clearance in 2022

Bioventus Biologic Portfolio for Pain Treatments and Joint Preservation



Portfolio of Orthobiologic Products to Supplement Bone Growth

Products	Market	Growth Strategy
<ul style="list-style-type: none"> ✓ Used to supplement bone growth, primarily in spine surgery ✓ Differentiated clinical data ✓ Can be used in conjunction with any orthopedic fixation and spinal fusion implant <div> <div>Granules</div>  <div>Putty</div>  <div>Sponge</div>  <div>Fiber</div>  </div> <div>         </div>	<p>~\$2.0BN U.S. Market⁽¹⁾</p> <p>Growing 3.6%-5.6% from 2019 to 2024 according to iData Research⁽¹⁾⁽²⁾</p> <p>~1.3MM Procedures Used Bone Graft Substitutes in 2019⁽¹⁾</p> <p>~\$55MM Bioventus Global Sales in 2019</p> <p>~3% Market Share</p>	<p>Market Expansion:</p> <ul style="list-style-type: none"> • Grow share through access and channel expansion • International growth <p>New product introductions:</p> <ul style="list-style-type: none"> • Signafuse Bioactive Strip  <ul style="list-style-type: none"> – Osteoblastic differentiation compared to other synthetics – Focus on Posterolateral Fusion procedure – Launched August 2020 • Flowable OsteoAMP  <ul style="list-style-type: none"> – Designed for enhanced handling characteristics – Focus on Minimally Invasive Surgical Spine Fusions – Expected to launch in H2 2021 <p>M&A opportunities</p>

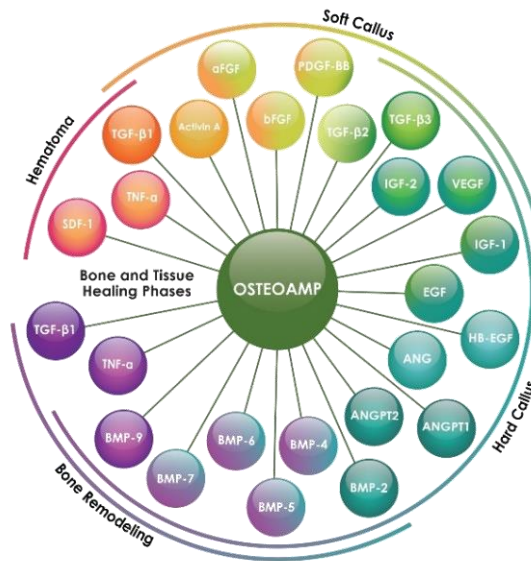
1. As of 2019; iData Research: US Market Report Suite for Orthopedic Biomaterials

2. Bone Graft Substitutes are used in the following procedures: orthopedic spine bone grafting procedures growing at 3.6%; trauma bone graft substitute procedures growing at 4.0%; other surgeries excluding craniomaxillofacial growing at 5.6%

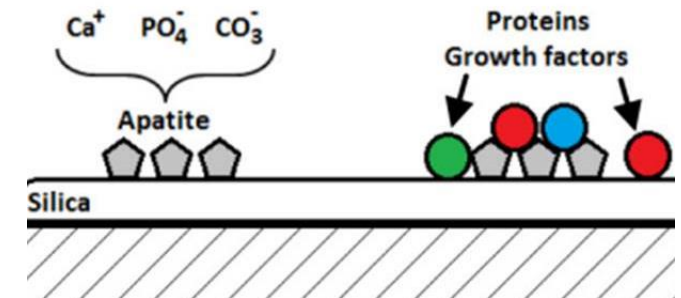
Bioventus Platform Technologies



Allograft bone graft substitute with retained growth factors to support bone formation



Bioactive synthetic bone graft with osteostimulative properties to activate bone cells



Established Market Leader; Building Clinical Evidence to Expand Label

Products

- ✓ Uniquely Indicated for most nonunion fractures & select fresh fractures
- ✓ 20 minutes / day home treatment



- ✓ Advanced rehab products restore extremity utilization.
- ✓ 17 of top 20 rehab hospitals in US are customers

Market

~\$250MM Long bone stimulation U.S. Market⁽¹⁾

#1

Prescribed Bone Healing Treatment for Long Bones⁽²⁾

~\$1.75B Advanced Rehabilitation Global Market⁽³⁾

Growth Strategy

Market Expansion:

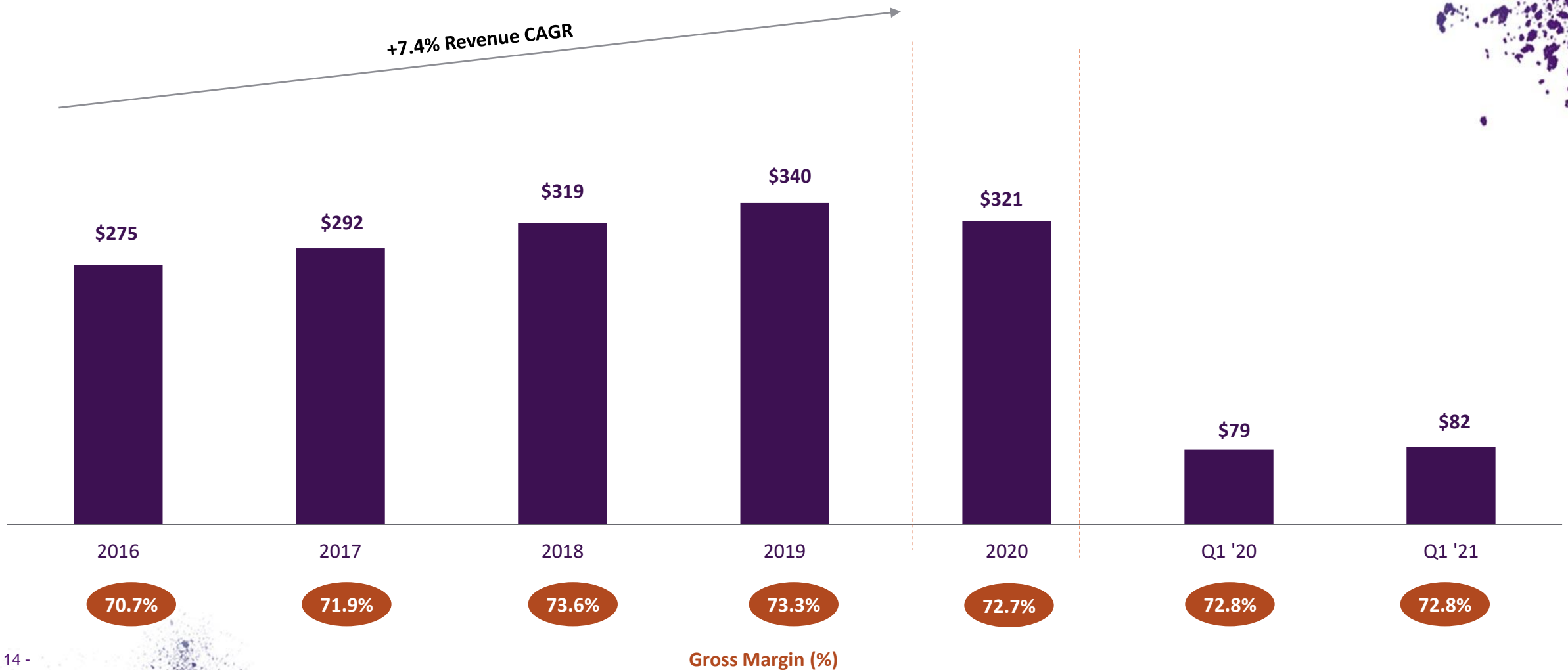
- Expand indications for use
- International growth
- Transition focus from Neuro rehab to Ortho & Neuro rehab
- Recent acquisition of Bioness allows for the leverage of our sales force and customer call points in Total Joint Reconstruction, Foot/Ankle/Podiatric to expand the market penetration of Bioness products

Product Extension:

- **“B.O.N.E.S.” clinical study** - Treatment of fresh fractures to mitigate risk of fracture non-union in pre-disposed patients:
 - 5th Metatarsal – Submitted PMA in Q4 2020
 - Scaphoid – Enrollment complete in Q4 2020
 - Tibia – Expects to complete enrollment in 2021
- **Continuous product improvements**

M&A Opportunities: Opportunities for M&A in Restorative Therapies and in leveraging reimbursement business model

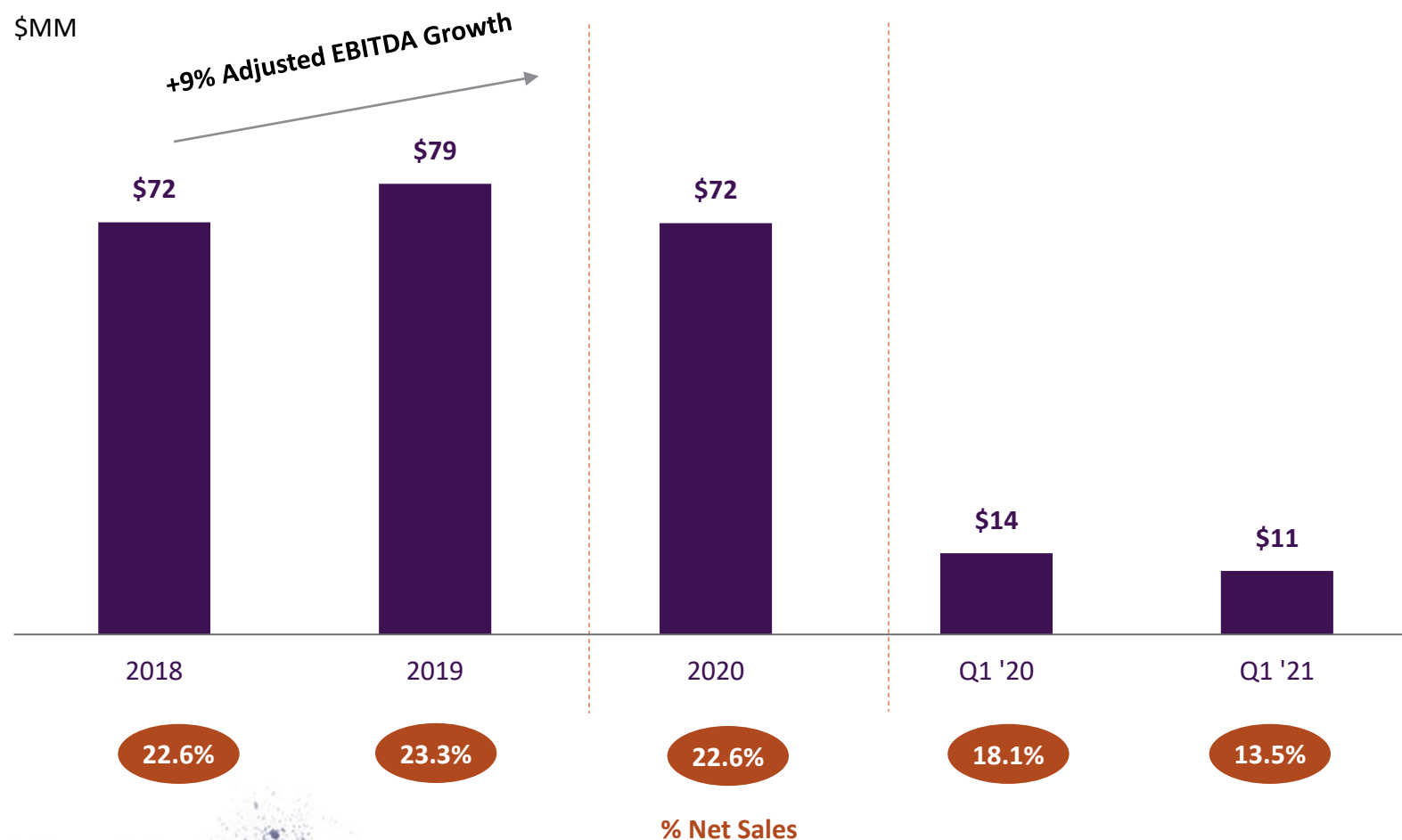
Strong Track Record of Revenue Growth (\$MM)



Strong Track Record of Improving Profitability

Adjusted EBITDA

\$MM



- ✓ 70%+ Gross Margins
- ✓ Expanding Operating Margin
- ✓ Strong Cash Position (\$124MM at end of Q1 '21)
- ✓ >90% of EBITDA converts to free cash flow

Adjusted EBITDA Reconciliation

(\$, thousands)	Twelve Months Ended			Three Months Ended	
	December 31, 2020	December 31, 2019	December 31, 2018	April 3, 2021	March 28, 2020
Net income	14,722	8,113	4,443	24,528	10,486
Depreciation and amortization	28,642	30,316	29,238	7,184	7,265
Income tax (benefit) expense	1,192	1,576	1,664	(73)	39
Interest (income) expense	9,751	21,579	19,171	(2,876)	2,381
Equity compensation	10,103	10,844	14,325	(22,412)	(7,026)
COVID-19 benefits, net	(4,123)	-	-	-	-
Succession and transition charges	5,609	-	-	157	773
Restructuring costs	563	575	1,373	-	-
Impairment of intangible assets	-	-	489	-	-
Change in fair value of contingent consideration	-	-	(739)	-	-
Foreign currency impact	(117)	8	234	(52)	86
Acquisition costs	467	-	-	3,196	-
Equity loss in unconsolidated investments	-	-	-	469	-
Other non-recurring costs	5,633	6,177	1,973	949	242
Adjusted EBITDA	\$ 72,443	\$ 79,188	\$ 72,171	\$ 11,070	\$ 14,246

Strategy to Continue Building a Market-leading Company

